

Leading with Emotional Intelligence

* be the most effective leader you can be *

What kind of leader are you? Great leaders — as opposed to good ones — are distinguished by emotional intelligence (EQ), not just IQ or technical skills. Competency in EQ prepares leaders to maximize their own and their team's performance. **In a recent study, senior managers who had a critical mass of EQ capabilities also had divisions that outperformed yearly earnings goals by 20%.** The good news: EQ can be learned.

Gain EQ skills to expand your leadership potential. Join Amanda Madorno and her herd of horses for this one and a half-day intensive that will transform your leadership and grow your EQ. Using a blend of hands-on practice and skill development, you'll learn the essential EQ competencies of effective leadership: understanding yourself, managing yourself, understanding others, and managing others.

Emotionally intelligent leaders masterfully implement strategy, drive results, and improve organizational performance. This workshop develops your abilities to effectively use EQ skills to influence and persuade others, and impact an organization's bottom line. Achieving competency in these areas is crucial in today's marketplace.

2012 Dates – May 10 - 11; June 8 - 9; July 20 - 21;
August 24 - 25; September 14 - 15.
Noon - 5 PM Friday and 9 - 5 PM Saturday

Location – Epona Meadows, Woodinville, Washington

Register online – www.roamconsultingllc.com/schedule.html

No horse experience required. Limited space - register early.

why learning EQ from horses works

Horses show us how to be better...people! Horses are good judges of leaders: their life depends upon it. Horses are masters at reflecting EQ because:

- You can't fake it with a horse;
- Horses directly reflect the people who handle them — they give instant feedback;
- Horses pick up messages that we miss, or are unaware of giving;
- Horses read all our emotions, including those below the surface.



benefits & results

Leadership is as much about being as it is doing. Our ability to understand what is going on with another person and interpret their unspoken communications is a key advantage in interpersonal relationships and leadership. Working with horses will increase your awareness of how you come across as a leader and better understand your impact on others.

It's not what you learn about a horse that makes them important; it's what they show you about yourself and others. You will:

- Learn the communication keys of body language and how the keys affect relationships;
- Understand the importance of leading with emotional honesty;
- Improve your communication and decision-making skills;
- Grow your ability to influence your team.

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facilitator

Amanda Madorno, Owner/Principal for Roam Consulting, specializes in developing leadership competencies in executives, senior leadership teams, and boards of directors. She has more than 20 years experience as an executive coach, leadership consultant and planning facilitator. Amanda speaks nationally at Leadership Institutes around the country, and serves as faculty for Professional and Continuing Education at the University of Washington. An accomplished and lifelong horsewoman, Amanda is an Approved Instructor in Equine Experiential Learning. Her specialized programs put leaders, work teams, and horses together to make breakthroughs in their leadership skills and competencies. Amanda's equine partners are each outstanding in their field.



This workshop is part of the Leadership Mastery Program through the Way of the Horse

Workshop questions * amanda@roamconsultingllc.com * 425-488-7747 * www.roamconsultingllc.com

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This is an Epona Approach™ Program and fulfills requirements for advance with Linda Kohanov